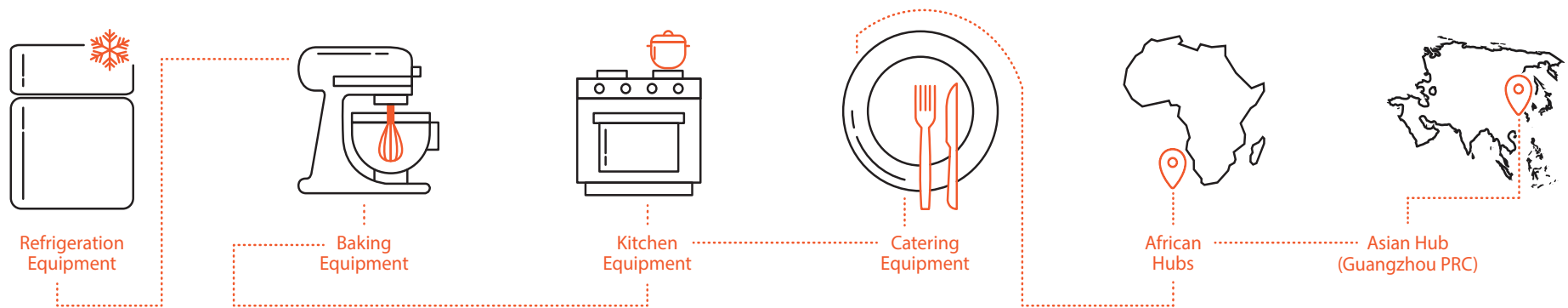


**DELIVERING  
EQUIPMENT SOLUTIONS  
SINCE 1996**



**KITCHEN | BAKING | REFRIGERATION | CATERING**



## ABOUT UNIVERSAL INDUSTRIES

Universal Industries (“Uni”) is the leading supplier in the Commercial Baking, Refrigeration, Kitchen & Catering Industries and supplies equipment to the food retail, wholesale, hospitality, manufacturing and related industries. Uni’s clients range from supermarkets, bakeries and fast-food outlets to restaurants, hotels, industrial kitchens, brewers, refrigeration contractors and distributors.

Although Uni was incorporated in 1996, the underlying businesses are all well established businesses (some with a history of more than 100 years) supplying a diverse range of blue-chip clients in the local and international markets.

Uni has several production and distribution facilities and employs 2 000 people, predominantly in South Africa. Uni has invested heavily on the African Continent establishing offices, warehousing, technical services, and showrooms in East and West Africa. The potential for increased international sales is particularly exciting, with turnover to markets outside of South Africa already comprising more than 20% of Uni’s turnover.

Uni has maintained an authoritative position in the market because of its customer centric focus, superior service, and an extensive product range of international quality and standard. Uni aims to use the foundation provided by the existing businesses, to expand its activities to other areas to strengthen its position as the leading supplier and manufacturer of branded equipment, solutions and services for the food, beverage, hospitality and related industries.





## BCE FOODSERVICE EQUIPMENT

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BCE is Southern Africa's leading supplier of kitchen utensils, industrial cookware and commercial kitchen appliances to the hospitality and food service industries.





BCE is Southern Africa's leading supplier of kitchen utensils, industrial cookware and commercial kitchen appliances to the hospitality and foodservice industries.

BCE was founded in 1986 and established a reputation for exceptional service and superior quality products. BCE has built on its reputation as Southern Africa's leading supplier of kitchen utensils, industrial cookware and commercial kitchen appliances by expanding into the African continent and Indian Ocean Islands.

We carry a range of more than 4 500 products, all of which are best of breed and sourced from reputable local and international suppliers. Some of these brands include Anvil, Dühr, Robot Coupe, Hamilton Beach, Cambro, Churchill and Bormioli Rocco amongst others.

#### OUR PRODUCTS ARE CLASSIFIED INTO THE FOLLOWING CATEGORIES:

Heating, Refrigeration, Display Units, Processing, Cleaning and Washing, Storage and Handling, Utilities and Smalls, Chefware, Buffetware and Serveware and Tableware.

Our head office is based in Johannesburg with a branch in Cape Town, and a service centre in Durban.

At our Johannesburg branch we have the largest showroom of its kind in Africa, where potential buyers are able to view our product range in its unpacked state, replicating our product range found in our comprehensive catalogue. In our modern and functional test kitchen, we are able to provide live demonstrations of our products where we can present appropriate features and benefits and provide training.

Our Cape Town branch has a replica of both the showroom and test kitchen. We have a team of skilled and experienced sales team members who are able to offer training and demonstrations offsite as well.

## 5 REASONS WHY YOU SHOULD CHOOSE US

- Trusted experience since 1987
- Unrivalled backup and support
- Comprehensive in-stock offering of over 4 500 items
- Accessible throughout Sub-Saharan Africa
- Seamless and convenient trading experience



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#### MANAGEMENT

Justin Morby-Smith  
(Managing Director)





 Scientific

 ANVIL

 BUTCHERQUIP

 FORGE

 PRO INOX



SCIENTIFIC  
ENGINEERING

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Scientific Engineering, a division of BCE Foodservice Equipment (Pty) Ltd, is the manufacturer of catering, industrial and specialized hospitality equipment (i.e. Anvil, Butcherquip, Forge and Proinox).





Since its inception 58 years ago, Scientific Engineering has earned the respect of the South African market as an innovative designer and manufacturer of an extensive equipment range. The production facility is based in a 10 000 square meter facility west of Johannesburg. Together with ISO 9001:2015 accreditation and using the latest state of the art manufacturing technology, the Scientific Engineering brands have gone from strength to strength.

With a staff complement of 160 and a strong emphasis on in-house engineering design and manufacturing, Scientific Engineering has ensured that it remains at the forefront of development. Particular attention is paid to continuous product improvement and the value engineering concept remains key in the Scientific Engineering philosophy. Scientific Engineering has not only developed its African footprint, but is also active in over 30 countries around the globe. The barriers of entry into certain of these markets have been overcome by Scientific Engineering's ability to manufacture products to the specific standards required by each target market.

- UL I Underwriter's Laboratory: US market
- ETL I Edison Test Laboratories: US market
- CE I European Certification
- NSF I National Sanitation Foundation: US market

Scientific Engineering strives to develop solutions in the catering and butcher equipment arena and to become a preferred supplier of catering appliances worldwide.

## 5 REASONS WHY YOU SHOULD CHOOSE US

- The factory is ISO 9001:2015 accredited and holds many stringent US regulatory approvals
- Anvil, Butcherquip and Forge are established brands with proven track records
- Products conform to audited European and US safety standards and are world-class
- Our products are designed with the simplicity of operation in mind not only in their functionality but also in the ease of service
- The Scientific Engineering offering is supported by strong engineering backup and a ready supply of spare parts which are primarily standard throughout the product range



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[www.proinox.co.za](http://www.proinox.co.za)

### MANAGEMENT

Bernard Parschau  
(Managing Director)  
Nadia Moosa  
(Customer Service)

**SCIENTIFIC**  
ENGINEERING





## MACADAMS BAKING SYSTEMS

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Macadams Baking Systems is a renowned bakery equipment manufacturer with a legacy of 120 years of excellence in the industry.







Macadams Baking Systems prides itself on being a global leader in the design, manufacture and supply of premium bakery equipment. With over 120 years of expertise and a commitment to excellence, we provide bakers of all scales – from artisanal shops to industrial production facilities – with innovative tools to meet their production requirements with the highest quality.

The company operates out of a state-of-the-art 17 500 m<sup>2</sup> facility, which is ISO 9001:2015 accredited, ensuring the highest standards of quality in their manufacturing processes. As a global leader in the bakery equipment sector, Macadams exports its products worldwide, offering a wide range of bakery solutions designed for both large-scale commercial bakeries and smaller operations.

In addition to the diverse range of equipment, Macadams provides exceptional technical support and after-sales services. The dedicated technical and after-sales department ensures customers receive full support for installation, maintenance, and troubleshooting, guaranteeing optimal performance and longevity of their equipment.

## 5 REASONS WHY YOU SHOULD CHOOSE US

- Over 120 years in operation – a leading manufacturer of bakery equipment
- Efficient distribution into Africa and internationally
- Represented in over 65 countries around the world
- Macadams strives for constant innovation and energy efficient technology
- Modular Bakery solutions, allowing your business to grow in stages
- Dedicated technical and spares after-sales support division

## PRODUCT RANGE

- Ovens (Rack Ovens, Convection Ovens, Deck Ovens)
- Provers
- Mixers (Confectionery & Dough)
- Moulders & Dividers
- Bread Slicers
- Doughnut Fryers & Pastry Sheeters
- Trollies & Pans



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### MANAGEMENT

John Reilly  
(Chief Executive Officer)





## MACADAMS FOOD SERVICE SOLUTIONS

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Macadams Food Service Solutions is a premier provider of innovative and comprehensive food service solutions. With a commitment to excellence, we specialize in delivering high-quality equipment, expert guidance and tailored services to meet the diverse needs of our clients across the retail industry.

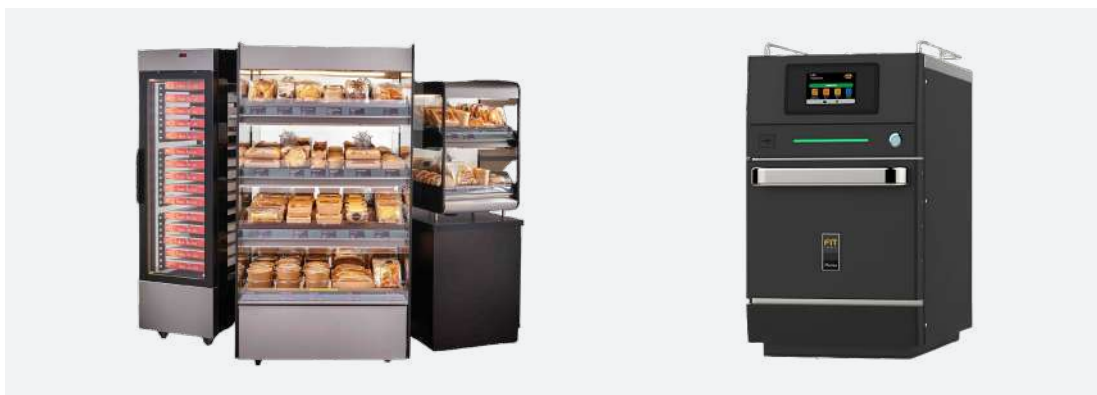




Macadams Food Service Solutions represents tried and tested international brands in addition to its range of in-house manufactured food service equipment. This enables us to offer a professional solution that cost-effectively meets the needs of any restaurant, hotel or hot food deli.

We pride ourselves on being more than just a supplier; we are a solutions provider. Our extensive product range includes cutting-edge cooking, refrigeration, preparation and butchery equipment, all designed to meet the highest industry standards. Whether you're a small café, a high-volume restaurant, or a retail deli, we're here to provide tailored solutions that empower your operations.

Whether you're launching a new restaurant, updating your delicatessen, or expanding a retail chain deli, Macadams Food Service Solutions is your trusted partner for reliable, innovative and high-performance food service solutions.



## 5 REASONS WHY YOU SHOULD CHOOSE US

- Macadams Food Service Solutions is an O.E.M partner for Rational Combi Ovens as well as the sole representative for many other leading foodservice brands
- We offer carefully selected local and international products that are not only functionally fit for purpose but are also cost-effective
- Macadams Food Service Solutions invests heavily in technical as well as product application training, constantly working with our international partners to keep the company's technical and sales team fully trained on all of its products
- Macadams Food Service Solutions carries a complete range of spare parts for ALL equipment it supplies
- Macadams Food Service Solutions is able to offer customers on-site equipment training, conducted by one of our skilled in-house corporate chefs



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### MANAGEMENT

Matthew Hodgson  
(National Food Service Manager)







## MARSDEN BAKEWARE

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Marsden Bakeware - Crafted for Excellence, Made for You is a veteran in the bakeware manufacturing industry. Its inception in 1950 makes it the oldest bakeware manufacturer in Africa.



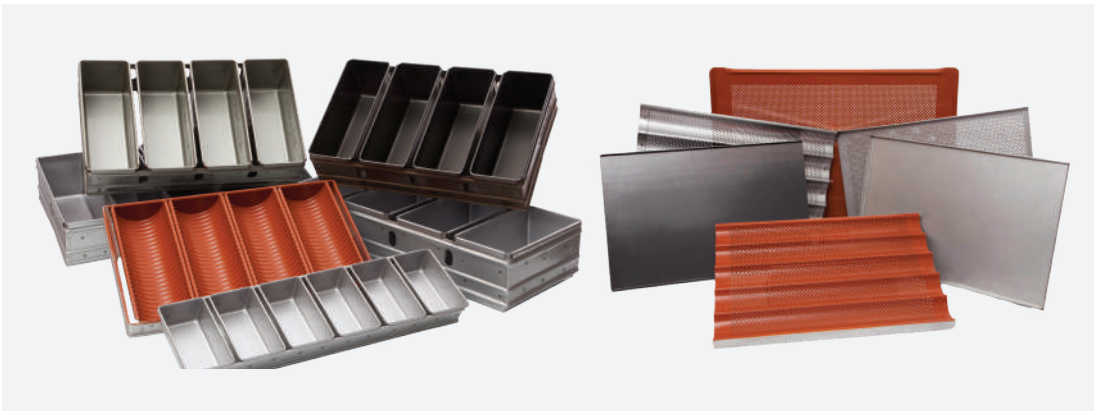


Specializing in custom bakeware (Pans and Trays), we are sure to meet all customers' needs. Marsden manufactures using only the latest technology, ensuring the highest quality product is delivered to our customers worldwide.

We understand that great bakeware can be the difference between a good bake and a great one.

Each of our products is meticulously crafted using premium materials to ensure superior performance, durability and reliability, whether you're baking delicate pastries or hearty loaves of bread. From coatings that guarantee flawless release to thoughtfully designed shapes that promote even cooking, our bakeware is built to deliver perfection every time.

Choosing Marsden Bakeware means investing in long-lasting, reliable and versatile bakeware that can perform consistently under demanding conditions.



## 5 REASONS WHY YOU SHOULD CHOOSE US

- Marsden is the oldest & renowned bakeware manufacturer in South Africa
- Fully ISO 9001:2015 accredited manufacturing facility
- Specializing in custom bakeware (Pans and Trays)
- A wide selection of bread pans and lids, muffin, cake, and pie trays, as well as other types of bakeware
- Retail & industrial bakeware solutions



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### MANAGEMENT

Morne Oosthuizen  
(Sales Manager)





## MACADAMS AUTOMATION

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Macadams Automation has a passion for our product solutions and your business. Macadams Automation is dedicated to advancing bakery and food processing industries through innovative automation technology.







Part of the globally recognized Macadams brand, our automation division specializes in creating high-performance, reliable and energy-efficient solutions designed to streamline production, enhance product quality and support growth in bakeries and food manufacturers across the African continent.

Macadams has a wealth of experience in the semi- and full automation of bakery related processes. We focus on medium or large retail stores and small to large centralized production facilities. The division operates on the philosophy of understanding your requirements and aims in terms of the broader sector that you operate within and what is needed to take advantage of the opportunities within your sector. The overall goal is to allow our clients to achieve the best return on their relationship with Macadams via strategic investments in world-class equipment and systems. This strategy has borne fruit: the evidence of which is that 70% of our customer base represents repeat business.

### WHAT TYPE OF PRODUCT SOLUTIONS CAN WE HELP YOU WITH?

Rolls | Breads | Pastries | Doughnuts | Cookies | Biscuits | Pizza | Cake | Sponge | Chocolate | Sweet & Savoury Pies | Sweet & Savoury Tarts

### WHAT SOLUTIONS CAN WE HELP YOU WITH?

Bread & Bun Lines | Pastry & Pizza Lines | Slicing & Bagging | Portion Control | Cooling & Freezing | Ware Washing | Mixing & Aerating Solutions

### INTERNATIONAL BRANDS WE PARTNER WITH:

Rondo | Konig | Glimek | Unifiller | Sveba Dahlen | Rheon | Escher | Mono | Panem | Beor | Food Tools | Gami | Jeros | Spooner Vics | Spooner UK | And many more

## 5 REASONS WHY YOU SHOULD CHOOSE US

- Our team of experienced industry specialists works closely with clients to tailor systems to meet their specific needs
- Turnkey solutions from international strategic partners.
- Expert advice of appropriate equipment for the planned production requirement that can grow with your production requirements
- Equipment training, installation support and technical training from trained experts on all automated solutions
- After-sales service and spare parts from experienced service departments



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#### MANAGEMENT

Joel van Zyl  
(Automation Manager)





## FOODSERV SOLUTIONS

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FoodServ Solutions founded in 1981, has become a market leader in the commercial kitchen industry by offering tailored solutions, partnering with top brands, and developing its own equipment range. The company operates across South Africa and Sub-Saharan Africa.







We believe that our success is achieved through our customers' success and that has led to Foodserv Solutions developing a product and service offering that is focused around the customers journey from conception, implementation and operation. Foodserv Solutions offers equipment solutions as well as technical solutions to all commercial kitchens sectors.

Conception	Implementation	Operation
<ul style="list-style-type: none"> <li>• Kitchen Design</li> <li>• Product Specification</li> <li>• Product Demonstration</li> </ul>	<ul style="list-style-type: none"> <li>• Training</li> <li>• Product Installation</li> <li>• Menu Development</li> </ul>	<ul style="list-style-type: none"> <li>• Training</li> <li>• Technical Support</li> <li>• Trend Academies</li> </ul>

Throughout your journey with FoodServ Solutions you are in the capable hands of our professional team which includes drafting specialists, kitchen & beverage consultants, qualified chefs & trainers, qualified technicians and the support from our global brands. FoodServ Solutions are the partner of choice to multiple local and international QSR chains, restaurant groups, commercial catering companies, hotels, lodges, cafés and retailers.



## 5 REASONS WHY YOU SHOULD CHOOSE US

- 40 years of experience with a proven track record with thousands of successful installations and implementations
- Dedicated team of professionals to assist any food and beverage establishment
- Dedicated after-sales support team
- Partnerships with leading global brands ensures our customers always have access to the latest trends and technology
- FoodServ Solutions offers bespoke solutions with ability to be flexible and manufacture to customer specifications



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### MANAGEMENT

Mario van der Walt  
(Managing Director)







## GLACIER

Glacier is the only glass supplier in the country with a dedicated focus and understanding of the refrigeration industry. Glacier was founded in 1994 as a manufacturer of specialized glass doors for refrigerated applications.







The business has, over time, expanded into a complete solution for the supermarket industry, with a growing footprint in glass toughening and processing.

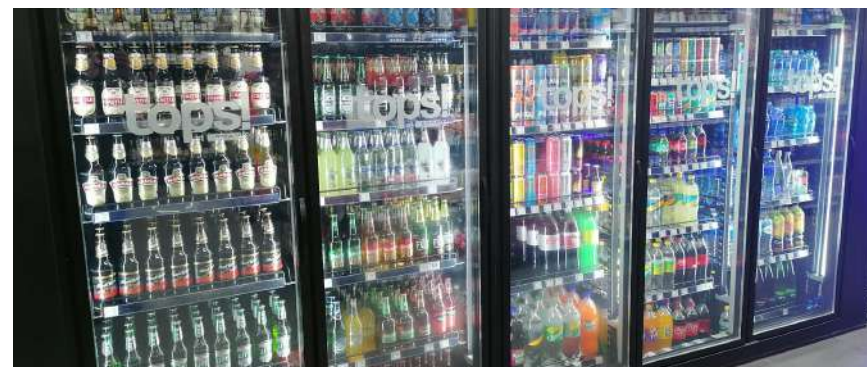
Glacier has established a commanding market position providing specialist products supported by technical expertise and a dedicated, experienced team in the four main activities - namely Glass Processing, Insulated Doors, Shelving and Insulated Panels. Our 12 000 square meter factory is situated in Tulisa Park, a well- established industrial node, with excellent access from two major motorways - the N12 and N17. Glacier is just off the busy Heidelberg road and close to the inland port of City Deep, providing easy access to customers and suppliers.

Glacier is an ISO 9001:2015 accredited manufacturing facility utilizing modern equipment and manufacturing practices that affords it the flexibility required to meet customized solutions.

We are also a proudly South African ESG (Kudos Awareness accredited) manufacturer employing 380 staff members and focusing on reducing energy consumption for our customers through 'state-of-the art' manufacturing technology to support the Net Zero campaign.

## 5 REASONS WHY YOU SHOULD CHOOSE US

- **Glass:** Our SABS- approved Glass division supplies world-class insulated double glazed glass units for refrigeration and architectural applications through to automotive, domestic and oven glasses
- **Doors:** With the locally manufactured 'GLACIER DOOR' standard with energy-saving LED lights, Glacier offers state-of-the-art energy saving insulated Glass Door Solutions for supermarkets and retailers in all segments
- **Insulated Panels:** Our modular, PVC Interlock and Tongue & Groove polyurethane insulated panel options makes use of the latest high-pressure technology with eco friendly chemicals to ensure that our customers get the best insulation and value whilst caring for the environment
- **Shelving:** Glacier offers a flexible merchandising solution with varying shelving options to complement our Glass Doors
- **Environmental responsibilities:** The great challenge of our generation is to balance our needs with the limited resources of our planet. Our goal is to reduce our ecological footprint thereby protecting our earth for future generations



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### MANAGEMENT

Wayne O'Donovan  
(Sales Director)







## STAYCOLD INTERNATIONAL

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Staycold is a leading South African manufacturer of self-contained commercial fridges and freezers, primarily for the beverage and hospitality industries.







Recognized as an innovator, we have a team approach to working with our customers to ensure that we achieve their goals. Our brand values encompass technical excellence, class-leading refrigeration performance and leadership in relation to energy saving design.

The business began in 1979 in Parys, South Africa, where our home base factory is still located. In 1998, Staycold Export was established in Chester, United Kingdom, to manage global brand relationships and to spearhead export growth.

## OUR CUSTOMER BASE COMPRISES BLUE-CHIP CLIENTS AND THE PRODUCT RANGE INCLUDES:

- Upright, glass or solid hinged door beverage coolers and freezers in varying sizes and dimensions (single or double doors)
- Upright, glass or solid sliding door beverage coolers in varying sizes and dimensions
- Under bar sliding and hinged glass and solid door coolers
- Countertop, 3/4 size and Fast Lane impulse coolers and freezers

## WHAT MAKES US BETTER

By being at the forefront of adopting technologies such as Low-E glass, Hydrocarbon refrigerants, Energy management devices, EcoMate polyurethane foam and high-efficiency compressors, condensers and evaporators, STAYCOLD's coolers and freezers are among the most efficient and durable products on the market.

## 5 REASONS WHY YOU SHOULD CHOOSE US

The benefits to the customer are lower running costs, lower maintenance costs and increased rated service life. STAYCOLD products are also featured in the EIA's Pathway to Net-Zero Product List - a London-based research group that supports and accelerates the race to net zero emissions by 2050.

- Over a life span of a unit, the energy-saving features of a STAYCOLD unit will do less harm to the environment while also saving you money
- STAYCOLD is part of the (Beverage Industry Environmental Roundtable) BIER coalition and works closely in conjunction with other global beverage cooler manufacturers and beverage companies to develop initiatives to lower the environmental impact of beverage coolers into the future
- Units manufactured at the STAYCOLD factory in South Africa are able to maintain perfect serve temperatures even in +40°C ambient temperatures
- STAYCOLD's factory in Parys is an ISO 9001:2015 certified facility with Sedex approval. A proud supporter of local procurement, the units manufactured have a 70% + local content contingent and are IEC safety-approved



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### MANAGEMENT

Lena le Roux  
(Managing Director)  
Sebastian Hills  
(Sales Director)





Insulated  
Structures  
*Efficiency At Work*



## INSULATED STRUCTURES

Insulated Structures offers turnkey  
refrigeration solutions to the food retail  
industry.







Our customer base includes South Africa's blue-chip retailers and wholesalers, service station forecourt outlets, fast food outlets, food factories and processing facilities and refrigeration and catering contractors. We have expanded our services to clients in Sub-Saharan Africa.

Insulated Structures was founded in 1985 as a manufacturer of polyurethane insulated panels, mainly for use in cold and freezer rooms. Over time, the business expanded into the manufacture of a range of refrigerated display cases, under a license of Tyler (USA). Today, our display case product line also includes a range of hot cases as well as a selection of complementary products such as glass doors for refrigerated applications, shelving systems, self-contained display cases - Carrier and Integrale brands - as well as our new Slimline range.

Insulated Structures is an ISO 9001:2015 accredited manufacturing facility utilizing state-of-the-art equipment and modern manufacturing practices that affords it the flexibility required to meet customized solutions. We operate from a 12 000 square meter facility in Tulisa Park and employ a total of 380 staff members.

We are ESG aware with a Kudos awareness badge as we strive to reduce energy consumption for our customers with state-of-the-art manufacturing technology to support the Net Zero campaign.

## 5 REASONS WHY YOU SHOULD CHOOSE US

- We offer the complete solution for refrigeration, including all display cases, insulated cold and freezer room panels, glass doors, refrigeration equipment and all associated equipment
- We have expertise available to suit particular industries being the supermarket, butchery, cold storage, food preparation, forecourt and distribution centre requirements
- Energy-saving products and systems are a focus to assist our customers in best reducing energy costs allowing for savings whilst maximizing shelf life of food items
- Our polyurethane panels for cold and freezer rooms are pressure-injected for maximum insulation efficiency whilst being rodent-free and fire retardant
- We offer a superior service through trained personnel with a dedicated call center, spare parts and a service department



### HEAD OFFICE

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### MANAGEMENT

Ettienne Loubser  
(Divisional Manager)



Insulated  
Structures  
ESTABLISHED 1985





## COLCAB

Colcab has emerged as South Africa's largest and most innovative manufacturer of refrigerated supermarket display cases. We also produce a range of ambient, hot, chilled and frozen display cases for all categories of food retail.







## PARTNERING WITH PEOPLE TO CREATE EXCEPTIONAL VALUE

Our cases are tailored to the specific requirements of our customer base ranging from independent entrepreneurs to corporate chain stores. The company's head office is based in a 30 000 square meter purpose-built factory in Cape Town. This modern facility was designed to optimize efficient and quality production.

A staff complement of 300 employees ensures that we produce products that meet our customers' expectations and are of the highest quality, delivered promptly and designed to give years of trouble-free service.

The current output of the factory satisfies approximately 60% of the local market, as well as exports into the wider Southern African region and overseas. Colcab has a philosophy of continuous improvement and innovation and is committed to nothing less than producing world-class products through "optimizing display excellence".

## 5 REASONS WHY YOU SHOULD CHOOSE US

- Colcab is an ISO 9001:2015 accredited supermarket display case manufacturer in South Africa
- An on-site test laboratory facilitates International BS/EN/ISO Std 23953 performance testing
- Colcab's superior technical capabilities and design methodology have evolved via collaboration with the internationally recognized brand Hill Phoenix
- Mono-structured tubs are manufactured from composite GRP/glass fiber outers with foam-injected polyurethane, which delivers premium insulation and rust-free properties
- Established in 1958, a pedigree of 65 years and optimized build quality have positioned Colcab as the No. 1 choice of FMCG customers



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### MANAGEMENT

Rainer Faustmann  
(Managing Director)  
Carl Lane  
(Sales Director)







## COLCOIL TECHNOLOGIES

Colcoil Technologies offers a full range of fin and tube heat exchangers, refrigeration racks and packs, as well as engineered refrigeration solutions for the retail, agricultural and marine industries.







Colcoil offers a full range of blower coils, vertical and horizontal discharge condensers, dry coolers, gas coolers (standard or adiabatic), as well as condensing units, refrigeration racks and packs for Freon and CO2 applications. In addition, special application products are designed for bespoke projects as required by the customer. For example, blast freezers, equipment for perishable products i.e. (pull down, ripening and conditioning) etc. Colcoil also supports products being sold under the previously supplied Yucon brand. CO2 products are sold under the Origin brand.

Energy efficiency, quality and reliability are key focus areas. Hence, energy-efficient components such as internally grooved tubing and efficient fans are part of the offering. To ensure reliability in various applications, pre- and post-treated fin surface areas are offered to the customer.

Colcoil's introduction of cutting-edge 3D design, CNC manufacturing capabilities and best-in-class thermodynamic design software, places Colcoil as a leader in the broader heat exchanger market. Colcoil operates from a 8 000 square meter facility in Blackheath, Cape Town and employs 125 employees.

## 5 REASONS WHY YOU SHOULD CHOOSE US

- Colcoil is ISO 9001:2015 accredited
- International design and selection software is used for application and coil sizing.
- Flexible manufacturing allows for custom application
- We use high-quality copper and aluminium products from highly accredited mills
- State-of-the-art equipment is used for the processing of coil blocks and sheet metal ensuring superior quality



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### MANAGEMENT

Fanie Viljoen  
(Director)





UNI Africa is the leading supplier of premium Kitchen, Baking, Refrigeration, Catering and Laundry equipment solutions on the African continent. Proudly supplying and supporting the broader food service and hospitality industries in Africa since 2014. With Sales offices, warehouses, service centers and well-stocked showrooms in both the East and West African hubs, UNI Africa is well-positioned to provide high levels of customer service and support to its growing base of prestigious clients. As a member of Africa's largest group of Food Service and Refrigeration Equipment Manufacturers and Suppliers, UNI Africa has the capacity to keep pace with Africa's growing and diverse markets.







## UNI NIGERIA

UNI Nigeria has offices based in Lagos (West Africa Regional Hub), Abuja and Port Harcourt.

UNI Nigeria is a one-stop shop with regards to commercial refrigeration, catering, laundry and kitchen equipment.

We have a well-equipped showroom, warehouse, test kitchen and administrative office in Lagos.

We offer a complete package of service - inspection, recommendation, delivery, installation, commissioning and after sales service. Professional staff handling customer and technical enquiries.

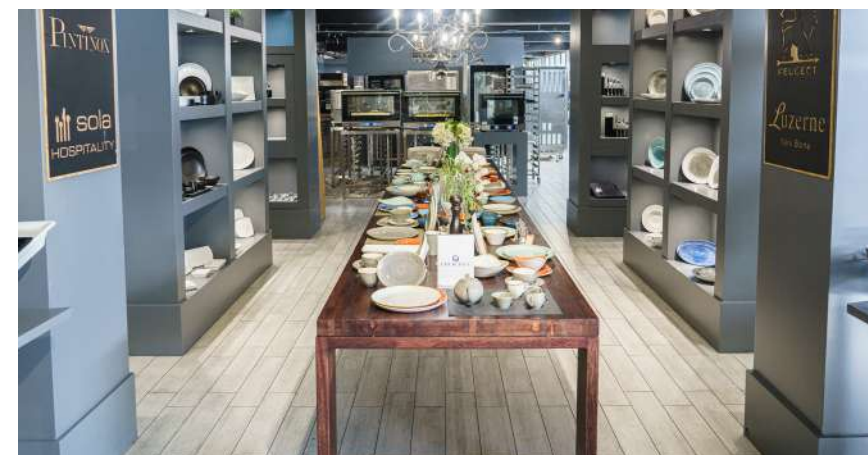
UNI Nigeria is well positioned to support hospitality industry growth in Africa, and are committed to our words and services. Our focus is to provide SOLUTIONS to all users of our product.

## UNI EAST AFRICA

UNI East Africa has offices based in Kenya (Nairobi Regional Hub), Uganda (Kampala), Rwanda (Kigali), Tanzania (Dar es Salaam) and Zanzibar. UNI Industries East Africa has direct access to numerous international suppliers and support from technical services to preferential pricing. We have established ourselves as a market leader in the supply, installation and servicing of Kitchen, Baking, Refrigeration, Catering and Laundry equipment in East Africa. Our fully trained sales teams are able to advise you on the best possible solution based on your needs, budget and timelines whilst our friendly technical teams are always ready to support you.

## 5 REASONS WHY YOU SHOULD CHOOSE US

- All the equipment is installed by our factory-certified, highly skilled installation teams, you can be confident that the validity of your warranty is protected
- Our highly professional procurement teams are well-versed in the entire process from the factory to your door
- When you buy from UNI Africa you are in most cases buying directly from the manufacturer
- Our sales teams have been well trained in the country and abroad, to enable them to professionally advise you on the most efficient equipment to meet your production demands
- UNI Africa has invested in spare parts to provide OEM support in the regions, and since you are dealing with the manufacturer, our highly skilled technical teams are certified, you can rest assured of the quality of the installation and sales experience



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### NIGERIA

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## UNI INDUSTRIES ASIA LIMITED

UNI Industries Asia Limited was initially developed as a sourcing arm for Scientific Engineering and has developed into an innovative supplier of turnkey product solutions for the catering and allied businesses using manufacturing resources in Asia.





Uni Asia is a sourcing company based in Guangzhou, China, supported by our engineering and design facility based in South Africa.

We have extensive experience coordinating and managing O.E.M. projects, product testing and certifications to meet international regulatory standards.

Uni Asia, was founded 15 years ago to fulfill the in-house requirements of a South African-based appliance manufacturer, Scientific Engineering. It focused on sourcing components for existing products and finding suitable factories to supply complete appliances to extend their product range. After a few years, our expertise grew and evolved, as did the size and scope of our projects. This growth and expansion led to the exciting opening of our premises in Guangzhou China more than 15 years ago, complete with a full staff complement of local engineering and administrative personnel.

Our qualified and seasoned team specializes in sourcing a wide range of cost-effective commercial foodservice and processing equipment as well as components and products, to customer requirements and specifications, using our network of trusted suppliers and contacts.

Our experienced shipping administrators, manage the complexities of moving and consolidating customer orders over a wide geographical area, to a central port of departure, often resulting in a considerable savings in shipping costs, as well as efficient container sizing and loading.

## 5 REASONS WHY YOU SHOULD CHOOSE US

- We offer a turnkey solution and manage the entire process - from sourcing and factory quality inspection to expediting shipping and the necessary regulatory documentation required
- Our offices based in Guangzhou are close to major supply factories
- We have extensive experience in OEM/ODM product development and certificate qualification
- Our engineers are on the factory floor every step of the journey to ensure the products meet the design specifications and comply with the certification. All production runs and customer orders are inspected and signed off against our predetermined checklists before shipping is released
- To meet the specific regulatory demands of European and American markets. Uni Asia has a proven record of managing the testing and certification process from start to finish, liaising with the locally based international testing agencies for UL, CSA, NSF, IEC and CE requirements



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### MANAGEMENT

Peter Gilbert  
(Managing Director)  
Matthys Wehmeyer  
(Business Development Manager)







## UNI AFRICA

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RWANDA

NIGERIA

TANZANIA

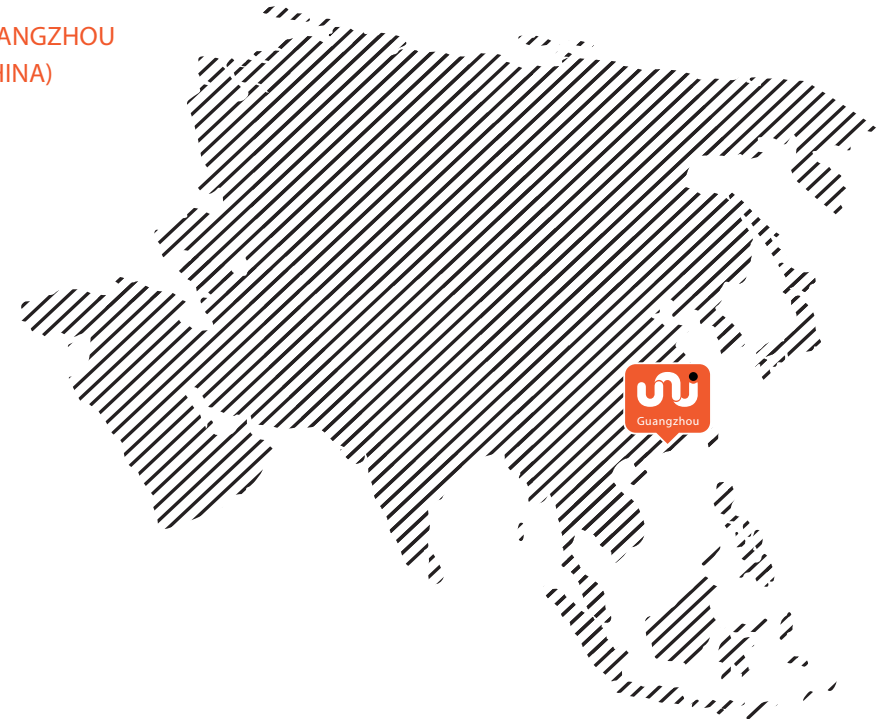
UGANDA

ZANZIBAR



## ASIA

GUANGZHOU  
(CHINA)



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